



“TPG expertly handled securing a reliable data center solution which **allowed us to focus on our core business** with confidence.”

Director of Enterprise Change
Electricity System Operator

DRIVING EFFICIENCY FOR A GOVERNMENT CONTRACTOR

WHERE WE STARTED

2

Inefficient leases for a Canadian government entity’s backup data and control centers which had not been reevaluated internally for years.

WHAT WE DID

- Identified inefficiencies in both leases
- Negotiated blend & extend restructuring to reduce expense without operational disruption
- Went on to represent the purchase of one of the sites

WHERE WE ARE NOW

30%

Overall reduction in cost, including a move of backup data into a brand new location with no cost increase.



“TPG’s expertise and assistance allowed us to **achieve unparalleled results** which significantly reduced expenses.”

Chief Information Officer
Banking Institution

REEVALUATING SERVICES FOR A FINANCIAL INSTITUTION

WHERE WE STARTED

5

A prior client of five years moved to a CIO position at a new institution and brought us in to support their new initiatives.

WHAT WE DID

Restructured pricey IT services contract in Louisiana
Moved services to two data centers in Texas and procured connectivity
Acted as client’s fiduciary throughout the process

WHERE WE ARE NOW

360

Created a full services package between our restructure, the two new facilities, and the transport of data.



“TPG’s **knowledge of the data center marketplace was invaluable** in creating a cost-effective solution for our infrastructure needs.”

Vice President, IT
Healthcare Management
Company

CREATING VALUE FOR A HEALTHCARE MANAGEMENT FIRM

WHERE WE STARTED

2X

The client was paying double what they should have been between their primary and backup data centers.

WHAT WE DID

Sought a new contract with a leading data center colocation provider
Moved their data before the existing contract ran out
Ended the old contract and negotiated two new ones.

WHERE WE ARE NOW

1/2

For the price of one of our client’s former contracts, we negotiated two new contracts in Atlanta and Dallas Fort Worth.